

<i>General Budget</i>	2019 Actual	2020 Projected (Initial)	2020 Projected (November)	Difference
Revenues				
Student Health Insurance Fees	\$ 384,773.00	\$ 390,000.00	\$ 390,000.00	\$ -
Student Fees	\$ 343,291.95	\$ 352,000.00	\$ 352,000.00	\$ -
Quebec Student Union Fees	\$ 23,324.00	\$ 23,500.00	\$ 23,500.00	\$ -
Gait Sales	\$ 321,195.00	\$ 346,700.00	\$ 329,700.00	\$ (17,000.00)
Doolittles Sales	\$ 149,911.00	\$ 110,000.00	\$ 118,968.00	\$ 8,968.00
Orientation Week	\$ 94,477.00	\$ 98,111.40	\$ 98,092.14	\$ (19.26)
CountryFest			\$ 16,462.00	\$ 16,462.00
Other Services	\$ 79,938.27	\$ 82,000.00	\$ 70,000.00	\$ (12,000.00)
Total:	\$ 1,396,910.22	\$ 1,402,311.40	\$ 1,398,722.14	\$ (3,589.26)
Expenses				
General Expenses (Schedule A)	\$ 467,741.00	\$ 497,993.33	\$ 503,354.81	\$ 5,361.48
Student Health Insurance Premiums	\$ 384,773.00	\$ 390,000.00	\$ 390,000.00	\$ -
Gait Expenses	\$ 277,588.00	\$ 302,885.70	\$ 278,712.70	\$ (24,173.00)
Doolittles Expenses	\$ 149,049.00	\$ 102,032.22	\$ 100,716.22	\$ (1,316.00)
Orientation Week	\$ 91,286.00	\$ 84,930.00	\$ 82,493.43	\$ (2,436.57)
CountryFest		\$ -	\$ 35,429.21	\$ 35,429.21
	\$ 1,370,437.00	\$ 1,377,841.25	\$ 1,390,706.37	\$ 12,865.12
Net Profit	\$ 26,473.22	\$ 24,470.15	\$ 8,015.77	\$ (16,454.38)
General Expenses (Shedule A)				
Salaries and Payroll Expenses	\$ 286,160.00	\$ 311,000.00	\$ 305,000.00	\$ (6,000.00)
Event Expenses	\$ 25,800.00	\$ 25,000.00	\$ 25,000.00	\$ -
Quebec Student Union	\$ 23,324.00	\$ 23,500.00	\$ 23,500.00	\$ -
Yearbook Expenses	\$ 33,646.00	\$ 31,597.00	\$ 33,462.59	\$ 1,865.59
Club Expenses	\$ 15,589.00	\$ 24,000.00	\$ 24,000.00	\$ -
Other Expenses	\$ 16,329.00	\$ 18,000.00	\$ 18,000.00	\$ -
Insurance	\$ 13,000.00	\$ 13,500.00	\$ 14,996.22	\$ 1,496.22
Meals & Travel	\$ 12,023.00	\$ 12,500.00	\$ 15,000.00	\$ 2,500.00
Professional Fees	\$ 5,300.00	\$ 5,500.00	\$ 5,500.00	\$ -
Donations	\$ 9,169.00	\$ 8,000.00	\$ 11,000.00	\$ 3,000.00
Interest and Bank Charges	\$ 7,364.00	\$ 7,000.00	\$ 9,000.00	\$ 2,000.00
Office Supplies and Expenses	\$ 3,853.00	\$ 4,522.33	\$ 4,522.00	\$ (0.33)
Elections	\$ 3,861.00	\$ 3,900.00	\$ 3,900.00	\$ -
Professional Development	\$ 3,810.00	\$ 3,600.00	\$ 3,600.00	\$ -
Mobile Application/The Bubble	\$ 3,000.00	\$ 3,000.00	\$ 3,500.00	\$ 500.00
Maintenance & Repairs	\$ 578.00	\$ 600.00	\$ 600.00	\$ -
Amortization of Tangible Capital Assets	\$ 4,935.00	\$ 2,774.00	\$ 2,774.00	\$ -
Total:	\$ 467,741.00	\$ 497,993.33	\$ 503,354.81	\$ 5,361.48

<i>The Gait Budget</i>	2019 Actual	2020 Projected (Initial)	2020 Projected (November)	Difference
Revenue				
Gait Sales	\$ 257,296.00	\$ 275,000.00	\$ 262,000.00	\$ (13,000.00)
Winterfest	\$ 63,899.08	\$ 71,700.00	\$ 67,700.00	\$ (4,000.00)
Total:	\$ 321,195.08	\$ 346,700.00	\$ 329,700.00	\$ (17,000.00)
Expenses:				
Gait Wages	\$ 77,746.00	\$ 80,000.00	\$ 76,500.00	\$ (3,500.00)
Cost of Goods Sold	\$ 95,611.00	\$ 99,923.00	\$ 92,000.00	\$ (7,923.00)
Security	\$ 7,907.00	\$ 10,500.00	\$ 7,500.00	\$ (3,000.00)
Entertainment Expense	\$ 8,678.00	\$ 12,000.00	\$ 5,500.00	\$ (6,500.00)
Permits & Licensing	\$ 3,770.00	\$ 4,500.00	\$ 4,000.00	\$ (500.00)
Equipment and Glassware	\$ 5,965.00	\$ 16,000.00	\$ 14,500.00	\$ (1,500.00)
Other Expenses	\$ 5,119.00	\$ 3,500.00	\$ 3,500.00	\$ -
Maintenance & Repairs	\$ 3,595.00	\$ 2,500.00	\$ 2,500.00	\$ -
Amortization of Tangible Capital Assets	\$ 13,027.00	\$ 7,322.70	\$ 7,322.70	\$ -
Gait Expenses	\$ 221,418.00	\$ 236,245.70	\$ 213,322.70	\$ (22,923.00)
Winterfest	\$ 56,170.00	\$ 66,640.00	\$ 65,390.00	\$ (1,250.00)
Total Expenses:	\$ 277,588.00	\$ 302,885.70	\$ 278,712.70	\$ (24,173.00)
Net Profit:	\$ 43,607.08	\$ 43,814.30	\$ 50,987.30	\$ 7,173.00

<i>Doolittle's Budget</i>	2019 Final	2020 Projected	2020 Projected (November)	Difference
Doolittles Revenue				
Sales	\$ 149,911.00	\$ 110,000.00	\$ 118,968.00	\$ 8,968.00
Total Sales	\$ 149,911.00	\$ 110,000.00	\$ 118,968.00	\$ 8,968.00
Doolittles Expenses				
Doolittle's Wages	\$ 25,340.26	\$ 20,000.00	\$ 18,804.00	\$ (1,196.00)
Doolittle's Remittances	\$ 2,556.74	\$ 2,017.00	\$ 1,897.00	\$ (120.00)
Total Doolittle's Wage Expenses	\$ 27,897.00	\$ 22,017.00	\$ 20,701.00	\$ (1,316.00)
Cost Coca-Cola	\$ 10,162.84	\$ 7,200.00	\$ 7,200.00	\$ -
Cost Presto	\$ 34,931.95	\$ 20,000.00	\$ 20,000.00	\$ -
Cost Aliments NS	\$ 297.10	\$ -	\$ -	\$ -
Cost Lays	\$ 11,092.50	\$ 8,000.00	\$ 8,000.00	\$ -
Cost Equipment	\$ -	\$ -	\$ -	\$ -
Cost Rise Kombucha	\$ -	\$ -	\$ -	\$ -
Cost Mondoux/ Jack Links	\$ 2,288.23	\$ 2,000.00	\$ 2,000.00	\$ -
Cost Doo's Red Bull	\$ 3,695.00	\$ 2,500.00	\$ 2,500.00	\$ -
Cost Permits	\$ 35.00	\$ 200.00	\$ 200.00	\$ -
Cost MerchantOS	\$ 1,344.00	\$ 938.82	\$ 938.82	\$ -
Cost LimoCar TransDev	\$ 1,351.54	\$ 900.00	\$ 900.00	\$ -
Cost Doo's Beer	\$ 40,535.92	\$ 27,000.00	\$ 27,000.00	\$ -
Cost Advertising	\$ -	\$ 400.00	\$ 400.00	\$ -
Sports Plex Beer	\$ 8,331.15	\$ 4,500.00	\$ 4,500.00	\$ -
Cost Doolittles Miscellaneous	\$ 1,654.44	\$ 1,600.00	\$ 1,600.00	\$ -
Sandwiches	\$ -	\$ -	\$ -	\$ -
Cost Clothing	\$ -	\$ -	\$ -	\$ -
Cost Work Orders	\$ 115.52	\$ 120.00	\$ 120.00	\$ -
Cost Merchandise	\$ 3,033.02	\$ 2,400.00	\$ 2,400.00	\$ -
Coffee and Tea	\$ 768.48	\$ 800.00	\$ 800.00	\$ -
Doolittles Spoilage and Theft	\$ -	\$ 800.00	\$ 800.00	\$ -
Amortization Expense	\$ 1,514.93	\$ 656.40	\$ 656.40	\$ -
Total Doolittle's COGS	\$ 121,151.62	\$ 80,015.22	\$ 80,015.22	\$ -
Total Expenses	\$ 149,048.62	\$ 102,032.22	\$ 100,716.22	\$ (1,316.00)
Doolittle's Net Profit	\$ 862.38	\$ 7,967.78	\$ 18,251.78	

<i>Orientation Week Budget</i>	Actual 2018	Projected 2019	Actual 2019	Difference
Revenue				
Fees Collected				
Mandatory O-Week Fees	\$ 57,532.80	\$ 60,914.00	\$ 57,365.73	\$ (3,548.27)
Exchange Students	\$ 8,500.00	\$ 10,442.40	\$ 9,590.00	\$ (852.40)
Total	\$ 66,032.80	\$ 71,356.40	\$ 66,955.73	\$ (4,400.67)
Other Revenues				
SDAG Contribution	\$ 2,018.14	\$ 2,000.00	\$ -	\$ (2,000.00)
Gaiter Garden Ticket Sales	\$ 3,225.00	\$ 2,783.00	\$ 2,700.00	\$ (83.00)
Gaiter Garden Beer Sales	\$ 3,415.00	\$ 3,129.00	\$ 2,617.00	\$ (512.00)
Concert Beer Sales	\$ 3,351.00	\$ 4,343.00	\$ 3,308.05	\$ (1,034.95)
Concert Ticket Sales	\$ 4,000.00	\$ 4,000.00	\$ 6,100.00	\$ 2,100.00
Sponsorships	\$ 5,850.00	\$ 5,000.00	\$ 8,105.87	\$ 3,105.87
Credits Received	\$ 6,585.00	\$ 5,500.00	\$ 8,305.49	\$ 2,805.49
Total	\$ 28,444.14	\$ 26,755.00	\$ 31,136.41	\$ 4,381.41
Total Revenues	\$ 94,476.94	\$ 98,111.40	\$ 98,092.14	\$ (19.26)
Expenses				
Gaiter Gardens & Concert				
Band	\$ 9,000.00	\$ 9,000.00	\$ 11,550.00	\$ 2,550.00
Audiobec & Technician	\$ 9,706.40	\$ 12,500.00	\$ 14,437.50	\$ 1,937.50
Security	\$ 2,260.00	\$ 2,500.00	\$ 1,098.75	\$ (1,401.25)
Tent	\$ 2,500.00	\$ 2,500.00	\$ 3,040.00	\$ 540.00
Beer Costs	\$ 4,753.20	\$ 5,000.00	\$ 4,445.23	\$ (554.77)
Band Rider & Accomodation	\$ 5,194.65	\$ 4,000.00	\$ 850.29	\$ (3,149.71)
Work Orders	\$ 1,868.80	\$ 2,000.00	\$ 1,108.97	\$ (891.03)
Porta Potties	\$ 800.00	\$ 900.00	\$ 999.99	\$ 99.99
Decor Lights	\$ -	\$ -	\$ -	\$ -
Fences	\$ 947.54	\$ 1,000.00	\$ 1,460.72	\$ 460.72
Alcohol Permit	\$ 356.00	\$ 300.00	\$ 182.00	\$ (118.00)
Water Stations	\$ 336.50	\$ 400.00	\$ 428.00	\$ 28.00
Concert Night DJ	\$ 1,200.00	\$ 1,500.00	\$ 300.00	\$ (1,200.00)
Gaiter Gardens Band/DJ	\$ 300.00	\$ 500.00	\$ 550.00	\$ 50.00
Fridge Rental	\$ 730.00	\$ 850.00	\$ 730.00	\$ (120.00)
Total	\$ 39,953.09	\$ 42,950.00	\$ 41,181.45	\$ (1,768.55)
Field Day, Moon light Yoga & Glow-in-the-dark Frisbee				
Dunk Tank	\$ 220.00	\$ 220.00	\$ -	\$ (220.00)
Supplies	\$ 885.51	\$ 1,000.00	\$ 477.37	\$ (522.63)
Total	\$ 1,105.51	\$ 1,220.00	\$ 477.37	\$ (742.63)
Academic Speaker				
Speaker Fees	\$ 2,668.20	\$ 2,700.00	\$ 2,500.00	\$ (200.00)
Centennial Rental	\$ 826.25	\$ 1,000.00	\$ 693.00	\$ (307.00)
Total	\$ 3,494.45	\$ 3,700.00	\$ 3,193.00	\$ (507.00)
Charity Events	\$ 287.98	\$ 400.00	\$ 222.69	\$ (177.31)
Total	\$ 287.98	\$ 400.00	\$ 222.69	\$ (177.31)
Miscellaneous				
Frosh Packs	\$ 18,790.03	\$ 15,000.00	\$ 20,528.55	\$ 5,528.55
Can I Kiss You Speaker	\$ 5,597.03	\$ 5,700.00	\$ 5,662.00	\$ (38.00)
Coordinator Salaries	\$ 7,000.00	\$ -	\$ -	\$ -
Denver Gym	\$ 4,600.00	\$ 5,000.00	\$ 5,111.69	\$ 111.69
Centennial Theatre	\$ 861.68	\$ 1,000.00	\$ 693.00	\$ (307.00)
Wristbands	\$ 460.37	\$ 600.00	\$ 222.68	\$ (377.32)
Decorations & Prizes	\$ -	\$ -	\$ 46.30	\$ 46.30
Orientation Week Banner	\$ 49.14	\$ 60.00	\$ 64.98	\$ 4.98
Judge/Leader Thank You Dinner	\$ -	\$ -	\$ 235.08	\$ 235.08
Bus to Pinnacle	\$ 670.00	\$ 850.00	\$ -	\$ (850.00)
Canoe/Kayak Fees	\$ 530.00	\$ 1,000.00	\$ -	\$ (1,000.00)
Volleyball/Beach Day	\$ 580.54	\$ 650.00	\$ 780.91	\$ 130.91
Intro Video	\$ 800.00	\$ 1,000.00	\$ 1,000.00	\$ -
Pop-up tents + purple vests	\$ -	\$ -	\$ -	\$ -
Logo Design	\$ 100.00	\$ 100.00	\$ 50.00	\$ (50.00)
Hand Cart	\$ -	\$ -	\$ -	\$ -
Head Judge Dinner	\$ -	\$ -	\$ 313.74	\$ 313.74
Other Miscellaneous	\$ 6,406.31	\$ 5,700.00	\$ 2,709.99	\$ (2,990.01)
Invoiced this year for past Oweeks	\$ -	\$ -	\$ -	\$ -
Total	\$ 46,445.10	\$ 36,660.00	\$ 37,418.92	\$ 758.92
Total Expenses	\$ 91,286.13	\$ 84,930.00	\$ 82,493.43	\$ (2,436.57)
Net Profit (Loss)	\$ 3,190.81	\$ 13,181.40	\$ 15,598.71	\$ 2,417.31

CountryFest	Projected 2019	Actual 2019	Difference
Revenues			
Ticket Revenue			
Pre-sale	\$ 11,500.00	\$ 8,583.00	\$ (2,917.00)
Door Sale	\$ 4,000.00	\$ 850.00	\$ (3,150.00)
Gait Night	\$ 300.00	\$ 840.00	\$ 540.00
Total Ticket Revenue	\$ 15,800.00	\$ 10,273.00	\$ (5,527.00)
Drink Sales	\$ 3,000.00	\$ 412.00	\$ (2,588.00)
Fair Stub Revenue	\$ 1,000.00	\$ 1,142.00	\$ 142.00
Pumkin Patch Sales	\$ 200.00	\$ 35.00	\$ (165.00)
Stine Contribution	\$ 3,500.00	\$ 3,500.00	\$ -
Sponsorship Revenue	\$ 1,500.00	\$ 1,100.00	\$ (400.00)
Red-Bull Contribution	\$ 500.00		
Total Event Revenue	\$ 25,500.00	\$ 16,462.00	\$ (9,038.00)
Expenses			
Fair expenses:			
Contribution to clubs	\$ 900.00	\$ 1,238.00	\$ 338.00
Mechanical Bull	\$ 1,000.00	\$ 1,155.00	\$ 155.00
Booth decorations	\$ 250.00	\$ 145.05	\$ (104.95)
Photobooth	\$ 250.00	\$ 109.95	\$ (140.05)
Pumkin Patch Cost	\$ 300.00	\$ 269.10	\$ (30.90)
Petting Zoo	\$ 1,000.00	\$ 1,330.00	\$ 330.00
Advertising	\$ 100.00	\$ 65.98	\$ (34.02)
Obstacle Course	\$ 500.00	\$ 355.00	\$ (145.00)
Total Fair Expenses	\$ 4,300.00	\$ 4,668.08	\$ 368.08
Concert Expenses:			
Headliner performance	\$ 9,000.00	\$ 8,000.00	\$ (1,000.00)
Headliner Hotel	\$ 400.00	\$ 628.28	\$ 228.28
Opener performance	\$ 800.00	\$ 800.00	\$ -
Hospitality Riders	\$ 200.00	\$ 107.26	\$ (92.74)
Drink COGS	\$ 1,170.00	\$ 1,932.78	\$ 762.78
Audiobec	\$ 12,000.00	\$ 12,650.00	\$ 650.00
Tents	\$ 1,500.00	\$ 1,600.00	\$ 100.00
Security	\$ 550.00	\$ 1,200.00	\$ 650.00
Food Truck	\$ -	\$ 1,000.00	\$ 1,000.00
Toilets	\$ -	\$ 290.00	\$ 290.00
Water Station	\$ -	\$ 250.00	\$ 250.00
Bartenders	\$ 180.00	\$ 212.50	\$ 32.50
Fences	\$ 750.00	\$ 1,033.64	\$ 283.64
Wristbands	\$ 100.00	\$ 93.45	\$ (6.55)
Green Room	\$ 70.00	\$ 100.00	\$ 30.00
Liquor Permit	\$ 150.00	\$ 138.00	\$ (12.00)
Work Orders		\$ 564.12	\$ 564.12
Miscellaneous	\$ 500.00	\$ 161.10	\$ (338.90)
Total Concert Expenses	\$ 26,870.00	\$ 30,761.13	\$ 3,891.13
Total Expenses	\$ 31,170.00	\$ 35,429.21	\$ 4,259.21
Total Profit (Loss)	\$ (5,670.00)	\$ (18,967.21)	\$ (13,297.21)

Winterfest Budget

2020 Projected

Revenue

Tickets	\$ 50,000.00	
Drinks	\$ 12,000.00	
Red Bull Contribution	\$ 1,200.00	
Sponsors	\$ 4,500.00	
Total:		\$ 67,700.00

Expenses

Rail	\$ 14,500.00	
Audiobec	\$ 16,050.00	
Artist	\$ 14,000.00	
Rider	\$ 1,100.00	
Coordinator Salaries	\$ -	
Helpers	\$ 300.00	
Ticketing Service	\$ 600.00	
Snow removal	\$ 800.00	
Porta potties	\$ 700.00	
Heaters	\$ 1,000.00	
Food	\$ 2,000.00	
Ice Bar	\$ 850.00	
Drink COGS	\$ 4,440.00	
Other	\$ 3,000.00	
Fences	\$ 850.00	
Work Orders	\$ 3,000.00	
Security	\$ 2,000.00	
Alcohol Permit	\$ 200.00	
Total:		\$ 65,390.00

Net Profit: **\$ 2,310.00**