

2019 ACTUALS

<i>General Budget</i>	2017 Actual	2018 Actual	2019 Actual
Revenues			
Student Health Insurance Fees	\$ 377,039.00	\$ 399,319.00	\$ 384,773.00
Student Fees	\$ 330,459.00	\$ 380,536.00	\$ 343,291.95
Quebec Student Union Fees			\$ 23,324.00
Gait Sales	\$ 299,513.00	\$ 251,773.00	\$ 321,195.00
Doolittles Sales	\$ 158,184.00	\$ 163,100.00	\$ 149,911.00
Orientation Week	\$ -	\$ -	\$ 94,477.00
Other Services	\$ 123,902.00	\$ 142,076.00	\$ 79,938.27
Total:	\$ 1,289,097.00	\$ 1,336,804.00	\$ 1,396,910.22
Expenses			
General Expenses (Schedule A)	\$ 514,207.00	\$ 539,179.00	\$ 467,741.00
Student Health Insurance Premiums	\$ 377,039.00	\$ 399,319.00	\$ 384,773.00
Gait Expenses	\$ 264,173.00	\$ 206,029.00	\$ 277,588.00
Doolittles Expenses	\$ 147,454.00	\$ 154,833.00	\$ 149,049.00
Orientation Week	\$ -	\$ -	\$ 91,286.00
	\$ 1,302,873.00	\$ 1,299,360.00	\$ 1,370,437.00
Net Profit	\$ (13,776.00)	\$ 37,444.00	\$ 26,473.22
General Expenses (Shedule A)			
Salaries and Payroll Expenses	\$ 242,145.00	\$ 248,037.00	\$ 286,160.00
Event Expenses	\$ 151,219.00	\$ 159,602.00	\$ 25,800.00
Quebec Student Union			\$ 23,324.00
Yearbook Expenses	\$ 30,194.00	\$ 30,083.00	\$ 33,646.00
Club Expenses	\$ 17,672.00	\$ 21,486.00	\$ 15,589.00
Other Expenses	\$ 16,441.00	\$ 14,644.00	\$ 16,329.00
Insurance	\$ 13,144.00	\$ 13,656.00	\$ 13,000.00
Meals & Travel	\$ 5,495.00	\$ 11,639.00	\$ 12,023.00
Professional Fees	\$ 5,000.00	\$ 7,952.00	\$ 5,300.00
Donations	\$ 3,266.00	\$ 7,135.00	\$ 9,169.00
Interest and Bank Charges	\$ 4,744.00	\$ 5,473.00	\$ 7,364.00
Office Supplies and Expenses	\$ 5,254.00	\$ 4,460.00	\$ 3,853.00
Elections	\$ 3,879.00	\$ 3,787.00	\$ 3,861.00
Professional Development	\$ 2,462.00	\$ 2,585.00	\$ 3,810.00
Mobile Application/The Bubble	\$ 8,200.00	\$ 2,500.00	\$ 3,000.00
Maintenance & Repairs	\$ 1,128.00	\$ 593.00	\$ 578.00
Amortization of Tangible Capital Assets	\$ 3,964.00	\$ 5,547.00	\$ 4,935.00
Total:	\$ 514,207.00	\$ 539,179.00	\$ 467,741.00

<i>The Gait Budget</i>	2017 Actual	2018 Actual	2019 Actual
Revenue			
Gait Sales	\$ 299,513.00	\$ 251,773.00	\$ 257,296.00
Winterfest	\$ -	\$ -	\$ 63,899.08
Total:	\$ 299,513.00	\$ 251,773.00	\$ 321,195.08
Expenses:			
Gait Wages	\$ 100,845.00	\$ 77,072.00	\$ 77,746.00
Cost of Goods Sold	\$ 114,316.00	\$ 88,758.00	\$ 95,611.00
Security	\$ 6,849.00	\$ 9,415.00	\$ 7,907.00
Entertainment Expense	\$ 11,775.00	\$ 7,812.00	\$ 8,678.00
Permits & Licensing	\$ 2,993.00	\$ 3,623.00	\$ 3,770.00
Equipment and Glassware	\$ 8,921.00	\$ 2,826.00	\$ 5,965.00
Other Expenses	\$ 2,281.00	\$ 2,778.00	\$ 5,119.00
Maintenance & Repairs	\$ 1,914.00	\$ 848.00	\$ 3,595.00
Amortization of Tangible Capital Assets	\$ 14,279.00	\$ 12,897.00	\$ 13,027.00
Gait Expenses			\$ 221,418.00
Winterfest	\$ -	\$ -	\$ 56,170.00
Total Expenses:	\$ 264,173.00	\$ 206,029.00	\$ 277,588.00
Net Profit:	\$ 35,340.00	\$ 45,744.00	\$ 43,607.08

<i>Doolittle' Budget</i>	2017 Final	2018 Final	2019 Final
Doolittles Revenue			
Sales	\$ 158,184.09	\$ 165,000.00	\$ 149,911.00
Total Sales	\$ 158,184.09	\$ 165,000.00	\$ 149,911.00
Doolittles Expenses			
Doolittle's Wages	\$ 28,125.90	\$ 30,381.50	\$ 25,340.26
Doolittle's Remittances	\$ 3,010.32	\$ 3,251.74	\$ 2,556.74
Total Doolittle's Wage Expenses	\$ 31,136.22	\$ 33,633.24	\$ 27,897.00
Cost Coca-Cola	\$ 10,267.49	\$ 10,709.90	\$ 10,162.84
Cost Presto	\$ 28,273.16	\$ 29,491.41	\$ 34,931.95
Cost Aliments NS	\$ 1,848.23	\$ 1,927.87	\$ 297.10
Cost Lays	\$ 11,618.57	\$ 12,119.20	\$ 11,092.50
Cost Equipment	\$ 53.92	\$ 200.00	\$ -
Cost Rise Kombucha	\$ 3,046.03	\$ 3,177.28	\$ -
Cost Mondoux/ Jack Links	\$ 3,147.55	\$ 3,283.17	\$ 2,288.23
Cost Doo's Red Bull	\$ 2,853.48	\$ 2,976.43	\$ 3,695.00
Cost Permits	\$ 197.00	\$ 200.00	\$ 35.00
Cost MerchantOS	\$ 1,500.00	\$ 1,284.70	\$ 1,344.00
Cost LimoCar TransDev	\$ 11,960.34	\$ 11,000.00	\$ 1,351.54
Cost Doo's Beer	\$ 34,863.17	\$ 36,365.37	\$ 40,535.92
Cost Advertising	\$ 228.08	\$ 400.00	\$ -
Sports Plex Beer	\$ (119.95)	\$ -	\$ 8,331.15
Cost Doolittles Miscellaneous	\$ 2,919.58	\$ 3,045.38	\$ 1,654.44
Sandwiches	\$ -	\$ -	\$ -
Cost Work Orders	\$ -	\$ -	\$ 115.52
Cost Merchandise	\$ 3,467.46	\$ 3,616.87	\$ 3,033.02
Coffee and Tea	\$ 1,366.37	\$ 1,400.00	\$ 768.48
Doolittles Spoilage and Theft	\$ -	\$ -	\$ -
Amortization Expense			\$ 1,514.93
Total Doolittle's COGS	\$ 115,990.48	\$ 121,197.57	\$ 121,151.62
Total Expenses	\$ 147,126.70	\$ 154,830.82	\$ 149,048.62
Doolittle's Net Profit	\$ 11,057.39	\$ 10,169.18	\$ 862.38

<i>Winterfest Budget</i>	2019 Projected	2019 Actual
Revenue		
Tickets	\$ 39,500.00	\$ 46,440.93
Drinks	\$ 12,000.00	\$ 11,858.12
Red Bull Contribution	\$ 2,500.00	\$ 1,200.00
Sponsors	\$ 1,600.00	\$ 4,400.03
Total:	\$ 55,600.00	\$ 63,899.08
Expenses		
Rail	\$ 14,000.00	\$ 13,420.00
Audiobec	\$ 15,000.00	\$ 15,543.00
Artist	\$ 8,000.00	\$ 8,559.47
Rider	\$ 1,000.00	\$ 1,086.38
Coordinator Salaries	\$ -	\$ 780.00
Ticketing Service	\$ -	\$ 515.00
Snow removal	\$ 800.00	\$ 720.00
Porta potties	\$ 1,000.00	\$ 665.00
Heaters	\$ 1,000.00	\$ 821.00
Food		\$ 1,568.96
Ice Bar		\$ 790.00
Drink COGS	\$ 4,000.00	\$ 4,386.78
Other	\$ 3,500.00	\$ 2,349.32
Fences	\$ 1,000.00	\$ 794.04
Work Orders	\$ 500.00	\$ 2,472.86
Security	\$ 800.00	\$ 1,517.19
Alcohol Permit	\$ -	\$ 181.00
Total:	\$ 50,600.00	\$ 56,170.00
Net Profit:	\$ 5,000.00	\$ 7,729.08

<i>Orientation Week Budget</i>	Actual 2016	Actual 2017	Actual 2018
Revenue			
Fees Collected			
Mandatory O-Week Fees	\$ 52,496.00	\$ 61,656.00	\$ 57,532.80
Exchange Students	\$ 9,450.41	\$ 10,154.00	\$ 8,500.00
Total	\$ 61,946.41	\$ 71,810.00	\$ 66,032.80
Other Revenues			
SDAG Contribution	\$ 2,000.00	\$ 2,000.00	\$ 2,018.14
Gaiter Garden Ticket Sales	\$ 3,928.77	\$ 2,059.80	\$ 3,225.00
Gaiter Garden Beer Sales	\$ 3,500.00	\$ 2,809.10	\$ 3,415.00
Concert Beer Sales	\$ 6,150.00	\$ 4,793.00	\$ 3,351.00
Concert Ticket Sales	\$ 8,892.70	\$ 6,995.00	\$ 4,000.00
Sponsorships	\$ 4,400.00	\$ 3,700.00	\$ 5,850.00
Credits Received			\$ 6,585.00
Total	\$ 28,871.47	\$ 22,356.90	\$ 28,444.14
Total Revenues	\$ 90,817.88	\$ 94,166.90	\$ 94,476.94
Expenses			
Gaiter Gardens & Concert			
Band	\$ 14,015.00	\$ 7,700.00	\$ 9,000.00
Audiobec & Technician	\$ 9,978.00	\$ 9,014.04	\$ 9,706.40
Security	\$ 2,418.75	\$ 3,077.50	\$ 2,260.00
Tent	\$ 2,586.94	\$ 1,940.94	\$ 2,500.00
Beer Costs	\$ 3,965.41	\$ 6,314.23	\$ 4,753.20
Band Rider & Accommodation	\$ 1,035.56	\$ 800.00	\$ 5,194.65
Work Orders	\$ 692.66	\$ 1,200.00	\$ 1,868.80
Porta Potties	\$ 853.69	\$ 919.80	\$ 800.00
Decor Lights	\$ 144.56	\$ -	\$ -
Fences	\$ 476.31	\$ 800.00	\$ 947.54
Alcohol Permit	\$ 174.00	\$ 200.00	\$ 356.00
Water Stations	\$ 563.80	\$ 329.40	\$ 336.50
Concert Night DJ	\$ 400.00	\$ 53.00	\$ 1,200.00
Gaiter Gardens Band/DJ	\$ 520.00	\$ 53.00	\$ 300.00
Fridge Rental		\$ 839.32	\$ 730.00
Total	\$ 37,824.68	\$ 33,241.23	\$ 39,953.09
Field Day, Moon light Yoga & Glow-in-the-dark Frisbee			
Dunk Tank			\$ 220.00
Supplies	\$ 589.10	\$ 700.00	\$ 885.51
Total	\$ 589.10	\$ 700.00	\$ 1,105.51
Academic Speaker			
Speaker Fees		\$ 825.00	\$ 2,668.20
Centennial Rental		\$ 1,075.00	\$ 826.25
Total		\$ 1,900.00	\$ 3,494.45
Charity Events		\$ 500.00	\$ 287.98
Miscellaneous		\$ 500.00	\$ 287.98
Frosh Packs	\$ 22,310.73	\$ 16,800.69	\$ 18,790.03
Can I Kiss You Speaker	\$ 4,050.00	\$ 5,000.00	\$ 5,597.03
Coordinator Salaries	\$ 6,041.00	\$ 6,250.00	\$ 7,000.00
Denver Gym			\$ 4,600.00
Centennial Theatre	\$ 3,813.84	\$ 2,962.26	\$ 861.68
Wristbands	\$ 912.06	\$ 746.09	\$ 460.37
Decorations & Prizes			\$ -
Orientation Week Banner	\$ 44.53	\$ 58.29	\$ 49.14
Judge/Leader Thank You Dinner	\$ 394.48	\$ 700.00	\$ -
P.A.R.T.Y. Crew Travel & Hotel			\$ -
Bus to Pinnacle	\$ 528.89	\$ 1,356.69	\$ 670.00
Canoe/Kayak Fees		\$ 432.00	\$ 530.00
Volleyball/Beach Day	\$ -	\$ 1,000.00	\$ 580.54
Xlight Run	\$ 15,280.00		\$ -
Intro Video	\$ 650.00	\$ 900.00	\$ 800.00
Pop-up tents + purple vests	\$ 1,537.98	\$ -	\$ -
Logo Design		\$ 100.00	\$ 100.00
Hand Cart		\$ 150.00	\$ -
Other Miscellaneous	\$ 905.25	\$ 1,500.00	\$ 6,406.31
Invoiced this year for past Oweeks	\$ 1,162.27		
Total	\$ 58,220.13	\$ 37,956.02	\$ 46,445.10
Total Expenses	\$ 96,044.81	\$ 74,297.25	\$ 91,286.13
Net Profit (Loss)	\$ (5,226.93)	\$ 19,869.65	\$ 3,190.81