

2016-2017 Actual

2017-2018 Projected

Revenue

Net Profit From Operations

GAIT		
Gait Revenue	\$ 299,513.45	\$ 323,474.53
Gait Security Services Revenue	\$ 6,112.90	\$ 6,000.00
Total Gait Revenue	\$ 305,626.35	\$ 329,474.53
Gait Wages	\$ 86,144.30	\$ 96,349.50
Gait Employee Reductions	\$ 14,700.39	\$ 16,441.89
Total Gait Wage Expenses	\$ 100,844.69	\$ 112,791.39
Gait Alcohol COGS	\$ 99,269.44	\$ 107,211.00
Gait General Expenses	\$ 46,920.33	\$ 51,983.90
Gait Net Profit	\$ 58,591.89	\$ 57,488.25
Doolittle's		
Doolittle's Revenue	\$ 158,184.09	\$ 165,000.00
Doolittle's Wages	\$ 28,125.90	\$ 30,381.50
Doolittle's Employee Deductions	\$ 3,010.32	\$ 3,251.74
Total Doolittle's Wage Expenses	\$ 31,136.22	\$ 33,633.24
Total Doolittle's COGS	\$ 115,990.48	\$ 121,197.57
Doolittle's Net Profit	\$ 11,057.39	\$ 10,169.18
Orientaion Week		
Orientation Week Fees	\$ 54,607.75	\$ 71,810.00
O-Week Concert & Gaiter Garden Revenue		\$ 16,656.90
O-Week Other Revenues		\$ 5,700.00
O-Week Expenses	\$ 61,320.92	\$ 74,554.50
O-Week Net Profit	\$ (6,713.17)	\$ 19,612.40
Total Net Profit From Operations	\$ 62,936.11	\$ 87,269.83
Fees Revenue		
Fall Student Fees	\$ 107,669.45	\$ 130,918.04
Winter Student Fees	\$ 105,250.40	\$ 125,587.00
Spring Student Fees	\$ 9,374.40	\$ 11,323.20
Part Time Student Fees	\$ 8,518.30	\$ 7,641.00
Yearbook Fees	\$ 45,038.25	\$ 31,275.00
Total Fees Revenue	\$ 275,850.80	\$ 306,744.24
Other Revenue		
Rentals and Services Rendered	\$ 8,699.71	\$ 9,000.00
Shared Expense Revenue	\$ 1,362.31	\$ 1,400.00
Sponsorships	\$ 657.03	\$ -
Miscellaneous Revenue	\$ 3,254.66	\$ 2,000.00
Total Other Revenue	\$ 13,973.71	\$ 12,400.00
Total Cash Available	\$ 352,760.62	\$ 406,414.07

Expenses

Payroll Expenses:

SRC Salaries	\$ 195,348.82	\$ 185,348.04
Managers' Bonuses		\$ 11,348.21
SRC Employee Deductions	\$ 18,601.77	\$ 18,730.08
Ceredian Fees	\$ 10,909.15	\$ 10,910.00
Honourariums	\$ 17,285.42	\$ 20,250.00
Total Payroll	\$ 242,145.16	\$ 246,586.32

SRC General Expenses:

Awards	\$ 3,205.79	\$ 3,210.00
Elections	\$ 3,879.03	\$ 4,200.00
Winterfest/Rail Jam	\$ 1,934.93	\$ 3,000.00
GRAD	\$ (5,172.13)	\$ (3,000.00)
Student Handbook	\$ 3,109.90	\$ 234.00
Exam Care Packages	\$ 538.29	\$ 500.00
The Mitre	\$ 795.00	\$ 1,000.00
Grad Art Show	\$ 1,000.00	\$ 1,000.00
Yearbook	\$ 30,193.72	\$ 31,275.00
Social Events	\$ 649.68	\$ 1,000.00
Accounting and Legal	\$ 4,500.00	\$ 7,000.00
U4 Case Competition	\$ -	\$ -
Advertising and Promotion	\$ 1,743.79	\$ 1,500.00
Senator Wine and Cheese	\$ 2,426.06	\$ 3,000.00
Donations	\$ 2,213.24	\$ 4,700.00
Events Expense	\$ 1,053.00	\$ 2,800.00
Credit Debit POS Charges	\$ 3,462.90	\$ 3,700.00
Bank Charges	\$ 1,281.33	\$ 1,500.00
Office Supplies	\$ 2,481.98	\$ 2,700.00
Liability Insurance	\$ 13,144.00	\$ 13,144.00
Subscriptions	\$ 1,009.86	\$ 1,100.00
Printing	\$ 1,563.72	\$ 1,600.00
Postage and Courier	\$ 198.73	\$ 300.00
Work Orders SRC	\$ 1,128.45	\$ 3,000.00
Mobile Application/BUbble	\$ 8,200.00	\$ 2,500.00
Website	\$ 255.14	\$ 300.00
Meals and Travel SRC	\$ 5,494.51	\$ 14,000.00
Reg. Entreprise QC	\$ 34.00	\$ 34.00
Professional Fees	\$ 500.00	\$ 500.00
Professional Development	\$ 2,461.60	\$ 3,200.00
Opportunity Fund	\$ 2,041.99	\$ -
Miscellaneous Expenses	\$ 528.40	\$ 800.00
Total General Expenses	\$ 95,856.91	\$ 109,797.00

SRC Club Expenses

GCC	\$ 17,672.19	\$ 20,000.00
Total Club Expenses	\$ 17,672.19	\$ 20,000.00

Total Expenses \$ 355,674.26 \$ 376,383.32

Net Cash from Operating Activities

\$ (2,913.64)

\$ 2,030.75